

# USEFUL

# INFORMATION



## Glossary

### BOSNet

Digital radio network for security authorities and organisations (BOS) in Germany

### CAGR

Compound Average Growth Rate – a measure of average growth rate over a number of years

### CBA

The EADS Corporate Business Academy

### CAISR

Command, Control, Communication, Computers, Surveillance and Intelligence Systems for defence forces

### Clean Sky

Research programme plan for greener generation of European Air Transport. Its purpose is to demonstrate and validate the technological breakthroughs that are necessary to reach the environmental goals set by the Advisory Council for Aeronautics Research in Europe.

### Corporate Governance

The control and monitoring of a company to ensure that management acts in the interests of stakeholders, no undue risks are taken and relevant legislation is complied with

### CRC

EADS Corporate Research Centre

### CSR

Corporate Social Responsibility – the responsibility of a company towards its employees, the environment, its customers and the wider community

### Deepwater

A comprehensive US Coast Guard modernisation programme for acquiring new aircraft and surveillance systems

### EBIT

Earnings Before Interest and Taxes – EADS uses EBIT pre-goodwill impairment and exceptionals as a key indicator of its economic performance

### EASA

The European Aviation Safety Agency – responsible for the advancement, safety and regulation of civil aviation

### ESA

European Space Agency

### ESOP

Employee Share Ownership Programme

### ETC

EADS Executive Technical Council, responsible for top-down implementation of technology strategy through Divisions and Business Units

### Expert Initiative

Joint initiative of R&T (Research and Technology) and HR (Human Resources) to identify technical experts and offer them career opportunities similar to those of managers

### FAA

The US Federal Aviation Authority – responsible for the advancement, safety and regulation of civil aviation

### FAL

Final Assembly Line

### FITS

Fully Integrated Technical System – core of a complex weapon system that ranges from maritime surveillance to the most complete configurations of antisubmarine warfare

### Fly-by-wire

An aircraft control system relying on electronics rather than mechanical linkages

### GDP

Gross Domestic Product – a measure of an economy's output

### Global security

State security designed for border security, crisis management and large event protection

### Hedge

A way of insuring against adverse foreign exchange rate fluctuations

### Innovation Works

EADS innovation efforts are now organised into a network, led by an entity called “EADS Innovation Works”

**ISO**

International Organization for Standardization – a global network that identifies what International Standards are required by business, government and society, develops them in partnership with the sectors that will put them to use, adopts them by transparent procedures based on national input and delivers them to be implemented worldwide

**Kyoto Protocol**

The United Nations agreement under which countries can commit to reduce their emissions of carbon dioxide and five other greenhouse gases

**LIFE**

Financial Instrument For the Environment – a European financial programme for supporting the development and implementation of European policy on the environment and sustainable development.

**LCC**

Low Cost Carrier

**LUH**

US Army programme for Light Utility Helicopters

**MEADS**

Medium Extended Air Defence System – a ground-based air defence system

**MoD**

Current abbreviation for Ministry of Defence

**MRTT**

Multi-Role Tanker Transport aircraft

**NASA**

National Aeronautics and Space Administration – the US space agency

**NATO**

North Atlantic Treaty Organisation

**PAMELA**

Process for Advanced Management of End of Life Aircraft – led by Airbus, the project associates SITA France, EADS Sogerma, EADS Innovation Works and the Préfecture des Hautes Pyrénées and aims to establish a benchmark for the environmentally friendly recycling and re-use of 85% to 95% of an aircraft

**Power8**

Turnaround programme to restore Airbus's competitiveness

**PPP**

Public Private Partnership

**PRM**

Programme Risk Management

**R&D**

Research and Development – all activities related to the evolution of new products and services

**RTK**

Revenue Tonne Kilometres – a measure of overall airline volume. It is calculated by multiplying the number of tonnes of revenue load (passengers, baggage, freight and mail) by the flight stage distance.

**R&T**

Research & Technology – all activities in the field of research and generic technologies not directly attributable to products, and designed to maintain or expand knowledge or the technological base

**Single-aisle aircraft**

Aircraft with one aisle, such as the Airbus A320 Family

**SIP**

Stock Incentive Plan

**SOP**

Stock Option Plan

**UAV**

Unmanned Aerial Vehicle

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## Financial Calendar

**Full Year 2006 results release:**

9th March 2007

**Annual General Meeting:**

4th May 2007, Amsterdam, The Netherlands

**First Quarter 2007 results release:**

10th May 2007

**Shareholders' Information meeting:**

24th May 2007, Paris, France

**First Half 2007 results release:**

26th July 2007

**Third Quarter 2007 results release:**

8th November 2007

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